



Alexander R. Safyan

Counsel

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Profile

Alex Safyan is counsel in M&R's Los Angeles office and a member of the firm's Class Action & Complex Litigation Practice Group. A dynamic litigator known for his fierce advocacy and unflappable demeanor, Alex has successfully litigated disputes involving breach of contract, fraud, unfair competition, trade secret, and employment claims, among others. Along the way, Alex has earned a stellar reputation for his sharp legal analysis and execution of winning litigation strategies.

Alex brings a unique perspective to every matter that crosses his desk, which is a valuable asset to any client. He has represented both plaintiffs and defendants in some of the largest and most complex class actions in the country and has won and negotiated settlements from both sides of the aisle. Alex also has significant experience advising clients on pre-litigation business disputes and has compiled an impressive track record of resolving disputes early and efficiently.

As a testament to his litigation prowess, Alex has defeated a \$100 million proposed antitrust class action alleging price discrimination in the sale of the world's leading energy shot; successfully opposed summary judgment and helped to write the winning Ninth Circuit brief following trial in a case involving a commercial contract dispute; resolved a multi-million dollar fraud action for pennies on the dollar through aggressive discovery, investigation and motion practice; and secured a complete defense victory in an employment action by demonstrating to the plaintiff at deposition that the case lacked merit and should be dismissed. This is but a sampling of his litigation successes and an example of why he was named a Rising Star by *Super Lawyers Magazine* in 2022.

In addition to his legal work, Alex has contributed to the leading treatise and practice guide in California on competition and consumer protection law; published several articles on pressing legal issues; and tutored repeat bar exam takers to improve their essay writing. Alex also has completed a certification program at Harvard Law School focusing on financial analysis and business valuation.

Associated Industries

Banking & Financial Services, Internet, Software & Technology

Associated Practices

Class Action & Complex Litigation

Representative Matters

Antitrust: Represented manufacturer of the world's leading energy shot in proposed antitrust class action alleging claims under the seldom-litigated Robinson-Patman Act and California Unfair Practices Act. Successfully opposed class certification and individual plaintiffs' motion for summary judgment, then defeated follow-on litigation that resulted in a complete defense jury verdict following a three-week trial., **Breach of Contract:** Represented sheet metal fabricator and its CEO in a contract dispute involving alleged breaches of operating agreement and lease agreement. After taking over the case more than a year into the litigation, successfully moved for leave to assert cross-claims and engaged in strategic discovery that turned a six-figure demand into a walk-away settlement., **Breach of Contract/Unfair Competition:** Represented leading fresh meal solutions provider in business dispute with its largest shareholder over claims of alleged unfair competition. Negotiated a favorable, pre-litigation business divorce that allowed the client to reorganize and raise additional capital to accelerate its growth plan., **Fraud:** Represented individual defendants in fraudulent conveyance action arising from an \$11.5 million judgment against their estranged relative. After taking over the case from two previous law firms, engaged in aggressive discovery and investigation that revealed the plaintiff's spouse had filed for bankruptcy and leveraged the bankruptcy filing to disqualify plaintiff's counsel and

resolve the case on extremely favorable terms., Shareholder/Partnership Dispute: Represented minority shareholders in partnership dispute involving claims of fraud, breach of fiduciary duty, and gross mismanagement against officers of the company. Worked closely with economic expert to demonstrate financial malfeasance and self-dealing, paving the way to a valuable buy-out of clients' interests., and Tortious Interference: Represented preeminent U.S.-based cannabis real estate investment trust in multi-party litigation involving a dispute over property acquisition. Successfully defeated opposing party's anti-SLAPP motion and negotiated an effective gag order for the party's CEO.

Bar & Court Admissions

- State Bar of California
- U.S. Court of Appeals for the Ninth Circuit
- U.S. District Courts for the Central, Northern, and Southern Districts of California

Education

- Harvard Law School
- Loyola Law School, J.D. (*cum laude*, Order of the Coif)
- University of Southern California, B.A. (*magna cum laude*)

Award & Special Recognition

- Rising Star, *Super Lawyers Magazine* (2013-2019 and 2022)

Newsroom